

2024

Novedo is a niche industrial group of prominent B2B companies with a balanced service and product offering and a solid and diversified customer base in Industry, Infrastructure, and Installation & Services.



## Organic growth and solid margins

#### Fourth quarter (October-December 2024)

- Net sales increased 11.5 percent to SEK 854.1 million (766.1), with 5.5 percent organic growth for equivalent units.
- EBITA decreased by -0.1 percent to SEK 85.4 million (85.5), and the EBITA margin was 10.0 percent (11.2).
- EBIT decreased by -1.6 percent, amounting to SEK 70.6 million (71.8).
- Cash flow from operating activities amounted to SEK 29.5 million (38.9).
- Acquisition of ST Entreprenør AS, a Norwegian infrastructure company with sales for 2024 of approx. SEK 120 million.

#### Period (January-December 2024)

- Net sales increased 11.8 percent to SEK 3,026.9 million (2,708.2), with 3.7 percent organic growth for equivalent units.
- EBITA increased by 12.0 percent to SEK 304.8 million (272.3), and the EBITA margin was 10.1 percent (10.1).
- EBIT increased by 12.9 percent and amounted to SEK 246.9 million (218.6).
- Cash flow from operating activities amounted to SEK 122.0 million (108.3).
- Company acquisitions with total sales for 2024 of approx. SEK 136 million.
- Issuance of three-year senior secured bonds 2024/2027 of SEK 1,250 million within a framework of SEK 2,000 million and redemption of bond loans 2021/2024. Convertible bond issues for a total amount of SEK 466 million.
- Mikael Ericson was elected chairman of the board at the 2024 AGM, and Jonas Söderkvist became CFO at the end of August 2024.
- Financing terms state that no dividend may be paid if the company's shares are unlisted.

#### Significant events after the balance sheet date

 At the EGM on January 15, 2025, Martin Almgren, Fredrik Holmström and Lars Kvarnsund were elected as new board members. Mouna and Saeid Esmaeilzadeh, Christer Hellström, and Erik Rune resigned from the board in connection with the EGM.

#### Growth in net sales

11.8<sup>%</sup>

Jan-Dec 2024

#### Organic growth

3.7%

Jan-Dec 2024

#### **EBITA** margin

10.1%

2

Jan-Dec 2024

SEK M	2024 Oct-Dec	2023 Oct-Dec	2024 Jan-Dec	2023 Jan-Dec	R12 months proforma <sup>1)</sup>
Net sales	854.1	766.1	3,026.9	2,708.2	3,134.0
EBITDA	117.4	104.9	403.1	339.8	444.1
EBITDA margin, %	13.7	13.7	13.3	12.5	14.2
EBITA	85.4	85.5	304.8	272.3	341.6
EBITA margin, %	10.0	11.2	10.1	10.1	10.9
EBIT	70.6	71.8	246.9	218.6	283.7
EBIT margin,%	8.3	9.4	8.2	8.1	9.1
Profit/loss for the period	-120.7	-17.0	-187.6	-97.4	
Working capital	386.1	357.4	386.1	357.4	
Cash flow from operating activities	29.5	38.9	122.0	108.3	
Equity/assets ratio, %	6.6	12.6	6.6	12.6	
Return on capital employed, %	17.8	14.3	17.8	14.3	
Earnings per share before/after dilution, SEK	-6.88	-1.23	-11.48	-6.53	

<sup>&</sup>lt;sup>1)</sup> Pro forma includes all acquired companies up to and including December 31, 2024. The calculation is based on the assumption that Novedo has owned the companies throughout the period. Cover photo: Henrik Hassing, CEO of Nordkabel A/S.



Novedo's value-creating business model features three focused business segments and a good geographical spread. Its foundation, composed of entrepreneurial and regionally leading companies, has demonstrated strength and stability in the tough market environment 2024. The year concludes with sales exceeding SEK 3 billion, reflecting a 3.7 percent organic growth rate and an EBITA margin of 10.1 percent.

## Sales increase as a result of acquisitions and strong organic growth in the infrastructure segment

In 2024, Novedo's value-creating business model, which consists of three focused business segments with good geographical spread, and fundamentally built on entrepreneurial and regionally market-leading companies, has demonstrated strength and stability in a continued tough market climate.

Novedo's net sales rose by 11.8 percent, of which 3.7 percent was organic growth for equivalent units, totaling SEK 3,026.9 million (2,708.2) for 2024. The Group's sales from outside Sweden are increasing and was 27.9 percent (19.9) for 2024, of which the majority of sales came from our Danish operations.

The Installation & Services segment has seen solid sales throughout the year; however, margin development for this segment has dampened due to a weakened construction economy, while demand for property services, maintenance, and energy-related assignments remains robust.

The infrastructure segment experienced strong

growth in 2024, driven by solid and fundamentally underlying demand for expansion, renovation, and redundancy. Throughout the year, this segment represented nearly 50 percent of Novedo's EBITA, with an EBITA margin for the entire year of 13.4 percent (11.5).

The development in the industrial segment is on par with the market and margins were impacted by lower business volumes resulting from a weakened industrial economy, while the comparative figures for 2023 were strong and positively influenced by global supply chain disruptions.

#### Solid margins in line with financial target

EBITA increased by 12.0 percent for the full year and amounted to SEK 304.8 million (272.3) with an EBITA margin of 10.1 percent (10.1), which confirms Novedo's strength and ability to reach our financial margin target even in a tougher market climate.

Cash flow for the year was positively impacted by increased volume and amounted to SEK 122.0 million (108.3) for the full year.

## Activities carried out for long-term favourable capital raising

Novedo continuously perform activities to accomplish conditions for long-term favourable capital raising, where a possible future listing is also considered.

In 2024, Novedo has resolved the existing bond loan and issued a new three-year senior secured bond loan of SEK 1,250 million within a framework of SEK 2,000 million. An additional SEK 160.0 million in bonds were issued to existing investors at the beginning of 2025, confirming the confidence that our existing investor base shows in our business. During the year, Novedo also carried out convertible bond issues for a total amount of SEK 466.3 million, of which SEK 123.0 million has been offset against a shareholder loan issued by the principal owner and SEK 79.9 million has been used as payment in acquisitions where selling entrepreneurs have chosen to reinvest in Novedo.

## First Norwegian acquisition, good opportunities for acquisitions in both existing and new geographies

During the year, Novedo acquired three companies with combined annual sales of approximately SEK 136 million: one stand-alone acquisition via the Norwegian infrastructure company ST Entreprenør AS with approx. SEK 120 million in annual sales, and two add-on acquisitions in the Installation & Services business segment, which strengthen the segment's existing business through complementary customer offerings, broadening of geographies and expanded customer base.

Novedo has several company acquisitions under evaluation, and I see good growth opportunities in all segments, both existing and new geographic markets.

#### Well equipped for long-term positive development

The year 2024 has been characterized by a challenging market in many sectors, and I want to thank all employees for their dedication throughout the year.

I assess that the market climate will remain uncertain and challenging even in 2025, where demand will vary per segment and to some extent per geography.

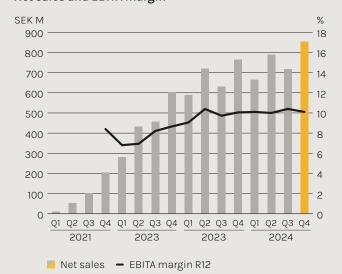
The established market positions and business acumen of the Novedo companies, combined with an expected more expansionary fiscal and monetary policy, should lay the foundation for a gradual increase in the willingness of our customers to invest. However, we expect a weak market at the beginning of the year.

With this year's completed financing activities, we have achieved favourable financing, and we now look forward to continuing to develop Novedo into a solid European industrial group.

#### Per-Johan Dahlgren

President & CEO

#### Net sales and EBITA margin<sup>1)</sup>



Growth in net sales, Jan-Dec 2024

11.8<sup>%</sup>

EBITA, Jan-Dec 2024

304.8 SEKM

Cash flow from operating activities, Jan–Dec 2024

122.0<sup>SEKM</sup>

Organic growth, Jan-Dec 2024

3.7%

EBITA margin, Jan-Dec 2024

10.1

Interest-bearing net debt/EBITDA<sup>2)</sup>, Dec 2024

2.5<sup>times</sup>

Seasonal trends, in terms of revenue and earnings, vary between Novedo's three business segments and within each segment as a result of specific business and industry conditions. Installation & Services and Infrastructure have an underlying seasonal variation, with the first quarter generally weaker due to winter weather conditions. At the same time, the segments show a similar seasonal variation in connection with the holiday period, which falls during the third quarter.

<sup>2)</sup> The ratio is calculated in accordance with the definitions in the terms and conditions of the bonds as interest-bearing net debt in relation to EBITDA over the most recent 12-month period (R12) (adjusted for contributions from businesses acquired during the period as if they had been included throughout the period).

# Niched industrial group in Industry, Infrastructure, and Installation & Services

Novedo is an industrial group of prominent and decentralized B2B companies with a sound corporate culture, developed niche positions, and proven business models in three business segments: Industry, Infrastructure, and Installation & services.

#### Vision

The first choice for SMEs in the B2B segment that want to develop and grow their business to achieve long-term sustainable profitability.

#### **Business concept**

Novedo acquires and develops solid B2B companies that, through business acumen and sound values, become stronger together.

#### Financial targets

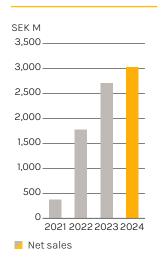
- >30% annual average net sales growth for the next five-year period (2024-2028), of which organic growth in line with market growth in relevant markets.
- >10% adjusted EBITA margin in the medium term.
- <3.5x interest-bearing net debt/EBITDA<sup>1)</sup>.

 $^{1)}$ The ratio is calculated pursuant to the definition in the company's bond terms and conditions as net interest- bearing debt in relation to pro forma EBITDA over

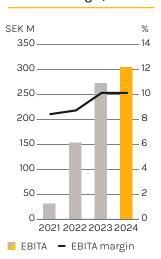
#### Sustainability targets

- >90% of acquired annual sales shall have undergone an ESG:DD conducted by external party.
- >90% of CEOs shall have undergone leadership training under the auspices of Novedo in the past 5 years.

#### Net sales, FY



#### EBITA and margin, FY



Net sales per segment 2024, SEK M



■ Installation & Services 46.1% ■ Infrastructure 42.7%

■ Industry 11.3%

Net sales per geography 2024, SEK M



Sweden 72.1% Other Nordics 25.7%

Rest of World 2.2%

#### EBITA per segment 2024, SEK M

#### Outcome 2024

Growth in net sales

(52.7)

ESG due diligence

(94.7)

EBITA margin

(10.1)

Interest-bearing net debt/EBITDA1)

times

(2.9)

**Training** 

(70.0)

Installation & Services 41.4% ■ Infrastructure 48.0%

■ Industry 10.7%

No. of employees, ca.

1,300

No. of business units, ca.

Companies' average years of operation, ca.



Figures above refer to the full year 2024.

- Leksand Nordsign Aktiebolag
- Hansson & Ekman Isolerings Aktiebolag
- Uppsala
- Hansson & Ekman Isolerings Aktiebolag
- Västerås ProvideU AB, ProvideU Electronics AB
- Stockholm

BATAB Bygg & Akustikteknik AB, GBB Holding AB incl. Gnesta Bergbyggare AB, AO Entreprenadtjänst i Stockholm AB, Borrspecialisten i Stockholm AB, Impab Dundertech AB etc, Olle Timblads Målerifirma AB incl. Tyresö Målericentral AB, Persiennteamet i Stockholm AB, Sentexa AB, Skanstull Måleri AB, Total Fasad Stockholm AB incl. Total Fönsterrenovering Stockholm AB, Uni-Vent Rör AB, Valter Eklund Stenentreprenader AB incl. VE Sten AB

Norrköping Kulturmålarna i Norrköping AB

No. of customers, ca.

- Linköping
- Kulturmålarna i Linköping AB
  - Gothenburg Elforum Göteborg AB, Elinzity AB incl. Elinzity Förstärkning AB, Ventilationskontroll Aeolus AB incl. CX Ventilation AB, Ekoion AB, RC El & Styrinstallationer Zeus, KG Vent AB, Ventera i
  - Göteborg AB Helsingborg Elarbeten Helsingborg AB, Helsingborgs Byggplåt AB incl. Bra Tak Entreprenad Skåne AB
- Deramont Entreprenad AB, OVKservice Syd AB (Löddeköpinge)

- Aars, Denmark (and seven more locations on Jylland) Nordkabel A/S
- Lystrup, Denmark Stantraek A/S
- Ribe, Denmark

Nørgaard Anlaeg Holding ApS, Nørgaard Anlaeg ApS, Nørgaard Anlaeg Maskinudlejning ApS, Sydvestjyllands Miljø og Genbrug ApS, Nørgaard Anlaeg Miljø ApS

- Tallinn, Estonia ProvideU Assembly OÜ
- Voss, Norge Novedo ST Holding AS, incl. ST Entreprenør AS and Utleigescenteret AS

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## **Group development**

#### Net sales

#### Quarter October-December 2024

Net sales increased by 11.5 percent in the fourth quarter, totaling SEK 854.1 million (766.1), with organic growth for equivalent units reaching 5.5 percent, mainly driven by strong development in Infrastructure.

#### Period January-December 2024

Net sales increased 11.8 percent in 2024 to SEK 3,026.9 million (2,708.2), with 3.7 percent organic growth for equivalent units.

#### Result

#### Quarter October-December 2024

EBITA for the fourth quarter totaled SEK 85.4 million (85.5), resulting in an EBITA margin of 10.0 percent (11.2). EBIT was SEK 70.6 million (71.8), with an operating margin of 8.3 percent (9.4).

Net financial items amounted to SEK -166.0 million (-82.2), of which SEK -38.9 million (-47.8) was interest expenses for bond loans, and SEK-106.5 million (-29.2) was attributable to revaluation and present value changes of earn-outs.

Profit before tax totaled SEK -95.3 million (-10.4). Profit after tax for the quarter totaled SEK -120.7 million (-17.0). Earnings per share were SEK -6.88 (-1.23)

#### Period January-December 2024

EBITA for 2024 amounted to SEK 304.8 million (272.3), with an EBITA margin of 10.1 percent (10.1). EBIT amounted to SEK 246.9 million (218.6) and the operating margin was 8.2 percent (8.1).

Net financial items amounted to SEK -389.9 million (-299.1), of which SEK -155.5 million (-147.4) consisted of interest expenses for bond loans and SEK-189.9 million (-143.8) is attributable to revaluation and present value changes of earn-out considerations.

Profit before tax amounted to SEK-143.0 million (-80.5). Profit after tax for the period amounted to SEK -187.6 million (-97.4).

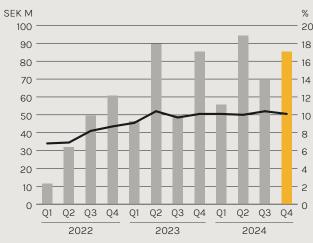
Earnings per share amounted to SEK-11.48 (-6.54).

#### Net sales



Net sales

#### EBITA and EBITA margin



EBITA - EBITA margin R12 months

The change from Q2 to Q3 is a consequence of the holiday period falling during Q3. As a result of Novedo's acquisition intensity in 2022, the comparative figures for H2 2022 are to some extent positively affected in connection with a larger number of companies introducing percentage of completion method at the same time in H2 2022. A more accurate picture of Novedo's earnings and margin development is therefore provided over a longer period of time.

#### Net sales, Jan-Dec 2024, SEK M

#### EBITA, Jan-Dec 2024, SEK M



■ Installation & Services 46.1% ■ Infrastructure 42.7%

■ Industry 11.3%

■ Installation & Services 41.4% ■ Infrastructure 48.0%

■ Industry 10.7%

#### Financial position

Equity in the Group as of December 31, 2024, amounted to SEK 227.9 million (373.5) and the equity/assets ratio was 6.6 percent (12.6).

Cash and cash equivalents amounted to SEK 479.1 million (226.9) as of December 31, 2024.

During the year, Novedo carried out activities to refinance the company. Novedo has carried out an issue of three-year senior secured bonds of SEK 1,250 million under a framework of SEK 2,000 million and, in connection with the issue, also an early redeemed bond loan 2021/2024 on October 4, 2024. In January 2025, Novedo completed an additional bond issue of SEK 160 million within the existing framework.

In 2024, Novedo also carried out convertible bond issues for a total amount of SEK 466.3 million, of which SEK 123.0 million was set off against shareholder loans issued by the principal owner, SEK 38.2 million was used as direct payment in connection with acquisitions, SEK 34.6 million was set off against established earnouts and SEK 7.1 million was set off against reinvestment notes.

Novedo has also signed a revolving credit facility of SEK 175.0 million to generate increased financial flexibility during the year.

The Group's interest-bearing net debt decreased during the year and amounted to SEK 1,096.6 million as of December 31, 2024. Interest-bearing net debt as a percentage of total equity (net debt/equity ratio) amounted to 480 percent (330) at year-end, interest-bearing net debt to pro forma EBITDA at the end of the year amounted to 2.5 times, which is well below the company's financial target of <3.5 times.

#### Cash flow and investments

Cash flow from operating activities was positively impacted by increased volume and amounted to SEK 122.0 million (108.3) for 2024. Working capital increased to SEK 386.1 million (357.4).

Acquisitions of shares in subsidiaries amounted to SEK -182.6 million (-308.3), of which payments of contingent purchase prices amounted to SEK -80.6 (0.0)million during the full year 2024.



# Sustainability at Novedo – three questions to Anders Larm

#### What is your role at Novedo?

Since 2023, I work as a business developer at Timblads Målerifirma, which means, among other things, that I work with the management system and sustainability calculations. In addition, since 2024, I have worked with group-wide sustainability initiatives within Novedo.

#### Does Novedo notice increased demands for sustainability?

Novedo is noticing changing customer demands in terms of ESG and the demand for sustainable products and services are expected to increase. In procurements, it is often positive to be able to report certificates regarding quality, environment and work environment; certifications that most of Novedo's subsidiaries already hold.

#### How does Novedo work with sustainability?

Novedo concentrates on areas closely tied to business where the Group can have a tangible impact. A key and essential focus is, of course, the health and safety of the Group's employees.

Novedo has a clear business model that operates and creates value through a decentralized company structure. The local team knows the market, builds long-term customer relationships, and ensures a good business and healthy culture for all employees. The same methodology is also used for sustainability, which is largely designed based on the individual company's priorities. These priorities are usually closely linked to customer requirements and the desire to be a healthy employer and positive force in the local community.

That said, in 2024, Novedo has engaged in various group-wide activities within the framework of sustainability, mainly to ensure future CSRD reporting. Throughout the year, Novedo adopted sustainability policies, facilitated stakeholder dialogues with customers, employees, and other stakeholder groups, and prepared a materiality analysis that has also been approved by the Board of Directors.

Now remains to start collecting sustainability data, primarily in the environmental and social areas to develop Novedo's sustainability reporting going forward.



## **Installation & Services**

Installation & Services consists of companies that offer installation, service, and maintenance to properties, primarily commercial property owners and the public housing sector.

Net sales for the Installation & Services business segment continued to show solid volume in 2024. The segment's companies have navigated well and maintained their market positions in a more challenging market situation.

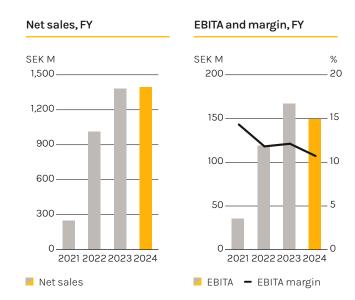
Sales amounted to SEK 389.3 million (400.6) for the fourth quarter and to SEK 1,394.6 million (1,382.0) for the full year 2024, with strong comparative figures for the fourth quarter of 2023.

EBITA amounted to SEK 50.3 million (62.1) for the fourth quarter and SEK 149.4 million (167.0) for the entire year. The market situation resulted in some price pressure, dampening the EBITA margin, which amounted to 12.9 percent (15.5) in the fourth quarter and 10.7 percent (12.1) for the entire year.

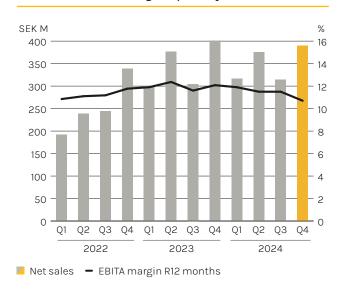
Demand remains robust for property services, maintenance, and energy-related assignments, while demand for new housing production remains cautious.

Two add-on acquisitions were completed throughout the year, involving the companies OVKservice Syd AB and Persiennteamet i Stockholm AB, which together generated an annual sales of SEK 16 million for 2024. These acquisitions enhance the segment's current business by providing complementary customer offerings, broadening geographical presence, and expanding the established customer base.

At the end of the quarter, the segment consisted of 15 operating companies and 11 associated subsidiaries, with 691 employees. See Note 11 for a comprehensive overview of the Group's subsidiaries.



#### Net sales and EBITA margin<sup>1)</sup>, quarterly



<sup>1)</sup> R12 months Q4 2024. <sup>2)</sup> FY 2024 compared to FY 2023.

#### Financial overview

SEK M	2024 Oct-Dec	2023 Oct-Dec	2024 Jan-Dec	2023 Jan-Dec
Net sales	389.3	400.6	1,394.6	1,382.0
EBITA	50.3	62.1	149.4	167.0
EBITA margin, %	12.9	15.5	10.7	12.1

Share of the Group's net sales<sup>2)</sup>

46%

41%

Share of

the Group's

9

(51)



## Infrastructure

The business segment consists of specialist companies active in infrastructure projects, such as rock relocation, earthworks and associated areas, road and power infrastructure maintenance, and infrastructure construction in areas such as fiber and water.

Net sales for the Infrastructure business segment saw significant growth in 2024, partly due to the acquisitions of the Danish company Nørgaard Anlæg Holding ApS and the Norwegian company ST Entreprenør AS in December 2023 and November 2024, respectively.

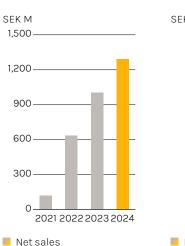
The segment also experienced strong organic growth for comparable units throughout the year. Net sales totaled SEK 370.3 million (277.0) for the fourth quarter and SEK 1,291.7 million (1,005.5) for the entire year.

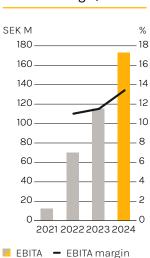
EBITA experienced strong growth, reaching SEK 46.6 million (30.4) for the fourth quarter and SEK 173.2 million (115.4) for the entire year. The EBITA margin also demonstrated substantial positive progress due to volume growth, amounting to 12.6 percent (11.0) for the fourth quarter and 13.4 percent (11.5) for the full year 2024.

The existing order situation is robust, which is partly due to significant underlying needs for expansion and renovation in infrastructure such as transport, electricity and fiber networks, and water and sewage. In addition, security and the need for redundancy in various forms of infrastructure are growing market drivers.

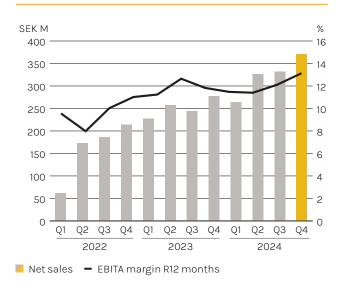
At the end of December, the segment consisted of 7 operating companies with 11 associated subsidiaries, which includes 491 employees. See also page 12 for more information about ST Entreprenør AS, which was consolidated during the fourth quarter of 2024, and Note 11 for a comprehensive overview of the Group's subsidiaries.

# Net sales, FY EBITA and margin, FY





#### Net sales and EBITA margin<sup>1</sup>, quarterly



<sup>1)</sup> R12 months Q4 2024. <sup>2)</sup> FY 2024 compared to FY 2023.

#### Financial overview

SEK M	2024 Oct-Dec	2023 Oct-Dec	2024 Jan-Dec	2023 Jan-Dec
Net sales	370.3	277.0	1,291.7	1,005.5
EBITA	46.6	30.4	173.2	115.4
EBITA margin, %	12.6	11.0	13.4	11.5

Share of the Group's net sales<sup>2)</sup>

43%

Share of the Group's EBITA<sup>2)</sup>

48%



The business segment was added 2022 and consists of industrial niche companies that provide clear customer value in manufacturing or trading intended for B2B, such as subcontractors to product companies, distributors, and companies with their own product development.

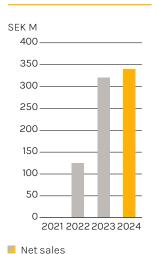
The industrial segment continued to show stability in the weaker market that characterized 2024. Net sales amounted to SEK 94.5 million (88.5) for the fourth quarter and SEK 340.6 million (320.7) for the full year.

EBITA totaled SEK 8.3 million (7.8) for the fourth quarter and SEK 38.5 million (43.0) for the full year. The EBITA margin was 8.8 percent (8.8) for the quarter and 11.3 percent (13.4) for the entire year. Margins were affected by lower business volumes due to a weaker industrial economy, while the comparative figures for 2023 were strong and positively influenced by global supply chain disruptions.

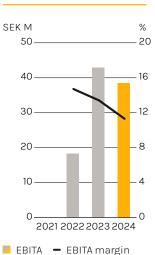
The current order situation is robust, and ongoing regionalization is anticipated to enhance demand in the future.

At the end of the period, the segment consisted of two operating companies and two associated subsidiaries with 147 employees. For a comprehensive overview of the Group's subsidiaries, see Note 11.

#### Net sales, FY/R121)

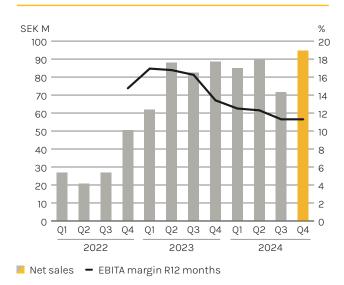


#### EBITA and margin, FY/R121)



EBITA - EBITA Margi

#### Net sales and EBITA margin<sup>1)</sup>, quarterly



<sup>1)</sup> R12 months Q4 2024. <sup>2)</sup> FY 2024 compared to FY 2023.

#### Financial overview

SEK M	2024 Oct-Dec	2023 Oct-Dec	2024 Jan-Dec	2023 Jan-Dec
Net sales	94.5	88.5	340.6	320.7
EBITA	8.3	7.8	38.5	43.0
EBITA margin, %	8.8	8.8	11.3	13.4

Share of the Group's net sales<sup>2)</sup>

11%

Share of the Group's EBITA<sup>2)</sup>

11%



### ST Entreprenør AS

In the third quarter of 2024, Novedo acquired the Norwegian infrastructure company ST Entreprenør AS, which is Novedo's first acquisition in Norway. The main owner and seller is CEO Kristian Skjerven, who remains CEO after the acquisition and become a partner in Novedo. ST Entreprenør operates from Voss, Norway, about 100 km from Bergen. The company provides high-quality services in rock protection, tunnel work, concrete spraying, and fire protection to the construction industry throughout Norway. The company has approx. ten employees and sales for 2024 of approx. SEK 120 million. Closing has occurred in Q4 2024.

CEO: Kristian Skjerven www.stentreprenor.no

### **GBB Holding AB**

During the third quarter of 2024, Fredrik Persson took over as CEO of GBB Holding AB (GBB). GBB was founded in 1996 and is a Stockholm-based market-leading full-service provider of rock-related solutions and complementary services. The projects are mainly infrastructure-related, with customers in both the public and private sectors. GBB consists of several operating subsidiaries (see note 11) covering different parts of the value chain, generating beneficial synergy effects within the group. GBB consists of 99 employees, and net sales for 2024 amounted to SEK 400 million. Novedo consolidated the company in Q2 2022.

CEO: Fredrik Persson www.gnestabergbyggare.se / www.bssab.com www.aoent.se / www.impabdundertech.se





## Elarbeten Helsingborg AB

On January 1, 2025, Hampus Olsson took on the role as CEO at Elarbeten Helsingborg AB. The previous owner and CEO continues within the company in a another operational capacity. Founded in 1993, Elarbeten Helsingborg is a company located in Helsingborg, south of Sweden, that provides services related to electricity, primarily consultation, planning, and execution of electrical installations. This includes new installations, renovations, servicing, telephone lines, solar panels, and charging stations for electric vehicles. The main customers are real estate and construction (B2B) firms. Elarbeten has 16 employees, and net sales for 2024 reached SEK 38 million. The company was consolidated in Novedo Q1 2022.

CEO: Hampus Olsson www.elarbetenab.se

## Other information

#### Seasonality

Seasonal trends, in terms of revenue and earnings, vary between Novedo's three business segments and within each segment as a result of specific business and industry conditions. Installation & Services and Infrastructure have an underlying seasonal variation, with the first quarter generally weaker due to winter weather conditions. At the same time, the segments show a similar seasonal variation in connection with the holiday period, which falls during the third quarter. The effects of these seasonal variations are expected to be balanced to some extent as segments become of equal size over time.

#### Risks and uncertainties

Group conducts operations through some twenty subsidiary groups with established market positions in three business segments in four countries. This diversification and solid and diversified clients limit the business and financial risks. For detailed financial risk information, see Note 3 in Novedo's Annual Report for 2023. In addition to the risks and uncertainties described in the Annual Report, no significant risks or uncertainties are deemed to have arisen or ceased.

#### **Parent Company**

The Parent Company's net sales consist of intra-group management services. Net sales amounted to SEK 1.9 million (1.5) for the fourth quarter and to SEK 5.8 million (4.6) for 2024. Profit amounted to SEK 50.4 million (-37.3) for the quarter and to SEK -59.5 million (73.8) for the entire year. Interest expenses negatively impacted profit for the quarter for the bond loan of SEK -38.9 million (-47.8) and for the full year 2024 of SEK -155.5 million (-147.4).

#### **Employees**

At the end of the year, the Group had 1,341 (1,304) employees, of which 3 (3) employed by the Parent Company.

#### Significant events after the balance sheet date

At an EGM on January 15, 2025, Martin Almgren, Fredrik Holmström, and Lars Kvarnsund were elected as new Board members. The three new members bring international industry, stock market experience and strengthen the Board's expertise in finance and accounting. Mouna Esmaeilzadeh, Saeid Esmaeilzadeh, Christer Hellström, and Erik Rune left the Board in connection with the EGM.

#### Dividend

Financing terms state that no dividend may be paid if the company's shares are unlisted.

#### Sustainability

Sustainability is a vital component of Novedo's operations and a competitive advantage for the future. The universal sustainability principles detailed in the UN Global Compact resonate strongly with Novedo, as all subsidiaries within the Group demonstrate robust operations and a positive corporate culture.

To ensure that Novedo continues to grow with healthy companies, this will be evaluated especially during the acquisition process through a due diligence review of ESG-related areas. Throughout the year 2024, 88.6 percent (94.7) of the acquired annual sales were assessed from an ESG perspective by an external party, yielding a positive outcome.

Novedo also has a sustainability goal that CEOs and leaders within the subsidiaries must undergo management training to foster a healthy corporate culture and ensure the quality of succession planning over time. Progress is tracked through the percentage of CEOs who have completed management training under Novedo's guidance over the past five years, which for the full year 2024 was 64.7 percent (70.0).

To verify that Novedo's operations meet future customer requirements regarding sustainability and ESRS, Novedo conducted stakeholder dialogues and produced a materiality analysis during the year. These efforts will also result in more developed sustainability reporting.

#### Share

Novedo Holding AB (publ) has one class of shares. As of December 31, 2024, the share capital amounted to SEK 551,970, divided into 15,480,000 shares, which gives a quota value of approx. SEK 0.04. In addition, Novedo, as of December 31, 2024, has issued four-year secured convertible bonds totalling SEK 466,250,206 within a framework of SEK 1,000 million, entailing an increase in the share capital upon complete conversion of the convertible bonds by a maximum of SEK 124,281 (calculated on a quota value of approx. SEK 0.04 and based on the subscription of the entire convertible loan and an initial conversion price of SEK 133.77 per share - i.e. before any recalculation following the convertible terms and conditions). Owners of companies that Novedo has acquired have chosen to become shareholders in Novedo through preference shares in Novedo AB (a subsidiary of Novedo Holding AB (publ) in which Novedo Holding AB owns all ordinary shares).

#### **Shareholders**

Esmaeilzadeh Holding AB owns 67.54 percent of Novedo's shares. In addition, F Holmström PE 3 AB has a share-holding of 12.70 percent. No other shareholder owns more than ten percent of the company's shares.

## **Consolidated income statement**

SEK thousand	Note	2024 Oct-Dec	2023 Oct-Dec	2024 Jan-Dec	2023 Jan-Dec
Operating income					
Net sales	2,3	854,058	766,111	3,026,875	2,708,228
Other operating income		6,036	5,038	26,012	19,223
Total operating income		860,093	771,148	3,052,887	2,727,451
Operating expenses					
Raw materials and consumables		-308,386	-276,483	-1,092,965	-961,260
Goods for resale		-71,160	-74,502	-265,241	-286,017
Other external expenses		-91,757	-77,370	-307,250	-281,514
Employee benefit expensed		-270,552	-236,636	-978,067	-854,757
Depreciation and amortisation		-30,678	-21,497	-98,753	-79,739
Depreciation of right-of-use assets		-16,041	-11,601	-57,472	-41,444
Other operating expenses		-885	-1,296	-6,248	-4,078
Total operating expenses		-789,458	-699,385	-2,805,996	-2,508,808
Operating profit (EBIT)		70,635	71,764	246,891	218,642
Profit/loss from financial items	4				
Financialincome		4,630	3,021	5,403	10,736
Financial expenses		-170,612	-85,176	-395,327	-309,830
Total financial items		-165,982	-82,156	-389,924	-299,094
Pre-tax profit/loss		-95,347	-10,392	-143,033	-80,452
Income tax		-25,344	-6,586	-44,531	-16,960
Profit/loss for the period		-120,691	-16,978	-187,564	-97,412
Attributable to shareholders in the Parent Company		-106,575	-18,991	-177,701	-101,100
Attributable to non-controlling interests		-14,115	2,013	-9,863	3,688
Earnings per share before and after dilution		-6.88	-1.23	-11.48	-6.53
Average number of shares before and after dilution		15,480,000	15,480,000	15,480,000	15,480,000

 $As of \, December \, 31, 2024, the \, share \, capital \, amounted \, to \, SEK \, 551, 970 \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, SEK \, 0.04. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, SEK \, 0.04. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, SEK \, 0.04. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, SEK \, 0.04. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, SEK \, 0.04. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, SEK \, 0.04. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, SEK \, 0.04. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, SEK \, 0.04. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, value \, of \, approx. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, approx. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, a \, quota \, approx. \, divided \, into \, 15, 480, 000 \, shares, \, resulting \, in \, approx \, approx \, approx \,$ 

## Consolidated statement of other income

2024	2023	2024	2023
Oct-Dec	Oct-Dec	Jan-Dec	Jan-Dec
-120,691	-16,978	-187,564	-97,412
9,447	-25,444	18,478	-21,748
-	-	-	-
-111,244	-42,422	-169,086	-119,160
-97,519	-42,913	-160,437	-121,671
-13,724	491	-8,649	2,511
	9,447 -111,244 -97,519	Oct-Dec         Oct-Dec           -120,691         -16,978           9,447         -25,444           -         -           -111,244         -42,422           -97,519         -42,913	Oct-Dec         Oct-Dec         Jan-Dec           -120,691         -16,978         -187,564           9,447         -25,444         18,478           -         -         -           -111,244         -42,422         -169,086           -97,519         -42,913         -160,437

# **Consolidated balance sheet**

SEK thousand	2024 Note Dec 31	2023 Dec 31
Intangible assets		
Intangible assets	1,618,007	1,525,575
Total Intangible assets	1,618,007	1,525,575
Tangible assets		
Plant and equipment	80,506	83,693
Furniture, tools and fittings	32,685	36,148
Buildings	44,425	42,269
Total tangible assets	157,616	162,110
Right-of-use assets	192,464	120,534
Financial assets		
Other non-current securities holdings	3,769	3,891
Deferred tax assets	37,354	37,354
Other non-current receivables	3,507	2,923
Total financial assets	44,631	44,169
Total non-current assets	2,012,718	1,852,387
Inventories, etc.		
Raw materials and consumables	103,051	128,572
Total inventories	103,051	128,572
Current receivables		
Accounts receivable - trade	507,495	492,823
Current tax assets	49,142	21,946
Other current receivables	34,589	28,204
Contract assets	241,451	172,702
Prepayments and accrued income	33,150	50,658
Total current receivables	865,828	766,333
Liquid investments	264	1,522
Cash and cash equivalents	479,090	226,875
Total current assets	1,448,232	1,123,302
Total assets	3,460,950	2,975,690

## Consolidated balance sheet, cont.

SEK thousand	Note	2024 Dec 31	2023 Dec 31
Equity			
Share capital		552	552
Other contributed capital		421,147	389,545
Profit/loss brought forward, including profit for the	e period	-298,391	-162,748
Equity attributable to shareholders in the Parent Company		123,308	227,349
Non-controlling interests		104,628	146,177
Total equity		227,936	373,526
Non-current liabilities			
Provisions for pensions and similar obligations		4,955	5,033
Other provisions		3,807	2,347
Conditional purchase prices	6	248,298	382,809
Deferred tax liabilities		85,734	93,830
Lease liabilities		118,361	79,602
Bonds issued	7	1,219,551	-
Convertible loan	7	384,058	-
Liabilities to credit institutions	7	178,042	2,751
Other non-current liabilities		180	111
Total non-current liabilities		2,242,986	566,483
Current liabilities			
Lease liabilities		52,996	22,404
Bond issued	7	-	1,232,699
Liabilities to credit institutions	7	1,973	2,298
Acqusition-related liabilities	6	347,539	96,819
Other acquisition-related liabilities		-	37,200
Advance payments from customers		128,766	81,710
Accounts payable - trade		157,304	191,514
Bank overdraft facilities		5,057	_
Tax liabilities		48,782	24,547
Liabilities to principal shareholder		-	104,167
Other current liabilities		78,427	66,836
Contractliabilities		3,647	21,824
Accrued expenses and deferred income		165,538	153,663
Total current liabilities		990,027	2,035,681
Total liabilities		3,233,013	2,602,164
Total equity and liabilities		3,460,949	2,975,690

# Consolidated statement of changes in equity

SEK thousand	Note	Share capital	Other con- tributed capital	Reserve	Profit/loss brought forward, including profit for the year	Total	Attributable to non- controlling interests	Total equity
Opening balance, Jan 1, 2023		552	364,205	8,351	-59,589	313,520	154,526	468,047
New share issue		-	14,076	-	-	14,076	1,531	15,607
Shareholders' contribution		-	-1,573	-	-	-1,573	-1,573	-
Change in attributable to non-controlling interests		-	12,837	_	-	12,837	-12,837	-
Total transactions with shareholders		-	25,340	-	-	25,340	-9,733	15,607
Profit/loss for the period		-	-	-	-101,100	-101,100	3,688	-97,412
Translation effect of foreign operations		_	-	-11,602	-	-11,602	-1,114	-12,715
Change in attributable to non-controlling interests		-	-	63	1,128	1,191	-1,191	-
Other comprehensive income		-	-	-		-	-	-
Total comprehensive income		-	-	-11,539	-99,972	-111,511	1,384	-110,127
Closing balance, Dec 31 2023		552	389,545	-3,188	-159,561	227,349	146,177	373,526
Opening balance, Jan 1, 2024		552	389,545	-3,188	-159,561	227,349	146,177	373,526
Change in attributable to non-controlling interests			31,601			31,601	-31,601	-
Total transactions with shareholders		-	31,601	-	-	31,601	-31,601	-
Profit/loss for the period		-	-	-	-177,701	-177,701	-9,863	-187,564
Optionshare convertible		-	-	-	23,496	23,496	-	23,496
Translation effect of foreign operations		-	-	17,265	-	17,265	1,214	18,478
Change in attributable to non-controlling interests				-110	1,408	1,298	-1,298	_
Total comprehensive income		-	-	17,155	-152,797	-135,642	-9,947	-145,590
Closing balance, Dec 31, 2024		552	421,146	13,967	-312,358	123,308	104,628	227,936
SEK thousand							Dec 31, 2024	Dec 31, 2023
Number of ordinary shares at the begin	ning of t	he period					15,480,000	15,480,000
	0	I					-,,	-,,-==

Number of ordinary shares at the end of the period15,480,00015,480,000Total number of shares at the end of the period15,480,00015,480,000

As of December 31, 2024, the share capital amounted to SEK 551,970 divided into 15,480,000 shares, resulting in a quota value of approx. SEK 0.04.

# Consolidated statement of cash flow

SEK thousand	Note	2024 Oct-Dec	2023 Oct-Dec	2024 Jan-Dec	2023 Jan-Dec
Operating profit		70,635	71,764	246,891	218,642
Adjustments for non-cash items, etc	8	50,533	31,055	159,894	120,409
Net interest income/expenses paid		-40,536	-42,465	-154,067	-130,419
Income tax paid		-13,727	-18,862	-71,957	-64,160
Cash flow from operating activities before changes in working capital		66,906	41,492	180,761	144,472
Total change in operating receivables		118,015	-10,895	-27,094	-149,497
Total change in operating liabilities		-155,372	8,280	-31,673	113,324
Cash flow from operating activities		29,548	38,877	121,994	108,299
Acqusition of subsidiaries		-53,652	-93,414	-182,577	-308,261
Divestments of subsidiaries		-8	-	-15	934
Investments in tangible assets		-9,241	-10,242	-24,490	-43,874
Disposals of items of property, plant and equipment		2,619	2,285	7,840	8,482
Investments in right-to-use assets		-1,783	-1,769	-9,354	-2,865
Settlement of short-term financial liabilities		-295	-102	1,518	-2,197
Cash flow from investing activities		-62,361	-103,243	-207,078	-347,780
Borrowings		332		1,326,083	391,624
Amortisation of loans to principal owners		-	-	-	-45,000
Repayment of borrowings to credit institutions		-938,005	-761	-941,023	-14,991
Repayment of lease liabilities		-14,653	-12 571	-54,005	-38,130
Change in bank overdraft facilities		5,098	-394	5,098	-16,738
Cash flow from financing activities		-947,228	-13 725	336,153	276,765
Cash flow for the period		-980,040	-78,091	251,068	37,283
Cash and cash equivalents – opening balance		1,457,186	305,614	226,875	188,970
Exchange-rate differences in cash and cash equivalents		1,944	-648	1,147	622
Cash and cash equivalents – closing balance		479,090	226,875	479,090	226,875

# Statement of comprehensive income – Parent Company

SEK thousand	Note	2024 Oct-Dec	2023 Oct-Dec	2024 Jan-Dec	2023 Jan-Dec
Operating income	11000	000 200	000 000	3411 200	3411 200
Net sales		1,910	1,492	5,836	4,564
Other operating income		-	2	21	2
Total operating income		1,910	1,493	5,857	4,566
Operating expenses					
Other external expenses		-2,374	-65	-9,780	-4,888
Employee benefit expenses		-5,560	-6,374	-17,594	-18,634
Other operating expenses		-4	-204	-4	-205
Total operating expenses		-7,938	-6,643	-27,378	-23,727
Operating loss		-6,027	-5,150	-21,521	-19,161
Profit/loss from operating items					
Result from shares in subsidiaries		-	-	-	208,435
Interestincome		8,607	4,828	20,219	5,637
Interest expenses		-61,405	-54,237	-193,909	-160,693
Profit/loss after financial items		-58,825	-54,559	-195,211	34,217
Group contributions received		150,900	-	150,900	
Tax on profit for the year		-41,717	17,246	-15,159	39,552
Profit/loss for the year		50,358	-37,313	-59,470	73,769

The Parent Company does not include any items that are reported as other comprehensive income, which is why total comprehensive income is consistent with profit for the year.

# Comprehensive balance sheet – Parent Company

Financial assets  Participation in Group companies  Deferred tax assets  Total financial assets  1,295,602  Current tax assets  - Receivables from Group companies  478,750  Other current receivables  Prepayment and accrued income  5,971  Total current assets  485,280  Cash and cash equivalents  1,947,291	1,258,248 37,354 1,295,602 280 181,791 662 25,867 208,601
Deferred tax assets 37,354  Total financial assets 1,295,602  Current tax assets	37,354 1,295,602  280 181,791 662 25,867 208,601
Total financial assets  Current tax assets  Receivables from Group companies  Other current receivables  Frepayment and accrued income  Total current assets  Cash and cash equivalents  Total current assets  1,295,602	280 181,791 662 25,867 208,601
Current tax assets	280 181,791 662 25,867 <b>208,601</b>
Receivables from Group companies 478,750 Other current receivables 560 Prepayment and accrued income 5,971 Total current assets 485,280  Cash and cash equivalents 166,409  Total current assets 651,689	181,791 662 25,867 <b>208,601</b>
Receivables from Group companies 478,750 Other current receivables 560 Prepayment and accrued income 5,971 Total current assets 485,280  Cash and cash equivalents 166,409  Total current assets 651,689	181,791 662 25,867 <b>208,601</b>
Other current receivables560Prepayment and accrued income5,971Total current assets485,280Cash and cash equivalents166,409Total current assets651,689	25,867 208,601
Prepayment and accrued income 5,971  Total current assets 485,280  Cash and cash equivalents 166,409  Total current assets 651,689	25,867 <b>208,601</b>
Total current assets 485,280  Cash and cash equivalents 166,409  Total current assets 651,689	208,601
Cash and cash equivalents 166,409  Total current assets 651,689	
Total current assets 651,689	21,938
Total assets 1.947.291	230,538
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1,526,140
Equity and liabilities	
Equity 552	552
Total equity 552	552
Premium reserve 143,934	143,934
Profit/loss brought forward 37,080	-60,185
Profit/loss for the period -59,470	73,769
Total non-restricted equity 121,544	157,518
Total equity 122,096	158,070
Bonds issued 1,219,551	-
Liabilities to credit institutions 176,930	-
Convertible loan 384,058	-
Total non-current liabilities 1,780,539	-
Bonds issued -	1,232,699
Accounts payable - trade 1,475	1,243
Debt to principal shareholder -	104,167
Other current liabilities 15,917	674
Accrued expenses and deferred income 27,264	29,287
Total current liabilities 44,656	1,368,070
Total liabilities 1,825,195	1,368,070
Total equity and liabilities 1,947,291	.,000,070

# **Quarterly financials**

SEK thousand	2024 Q4	2024 Q3	2024 Q2	2024 Q1	2023 Q4	2023 Q3	2023 Q2	2023 Q1	2022 Q4	2022 Q3	2022 Q2	2022 Q1
Net sales	854,058	717,145	790,785	664,888	766,111	631,393	721,469	589,255	602,982	457,224	432,454	280,691
Net sales growth, %	11.5	13.6	9.6	12.8	27.1	38.1	66.8	109.9	196.1	345.7	699.6	2,592.7
Operating profit/loss (EBIT)	70,635	54,953	79,829	41,474	71,764	37,033	75,734	34,112	50,883	40,294	25,095	6,257
EBIT margin, %	8.3	7.7	10.1	6.2	9.4	5.9	10.5	5.8	8.4	8.8	5.8	2.2
EBITA	85,410	69,378	94,271	55,774	85,484	50,473	89,803	46,518	60,747	49,357	31,874	11,576
EBITA margin, %	10.0	9.7	11.9	8.4	11.2	8.0	12.4	7.9	10.1	10.8	7.4	4.1
EBITDA	117,354	92,462	116,732	76,569	104,862	67,398	105,982	61,583	76,015	57,383	41,186	17,596
EBITDA margin, %	13.7	12.9	14.8	11.5	13.7	10.7	14.7	10.5	12.6	12.6	9.5	6.3
Pre-tax profit/loss	-95,347	-38,189	18,381	-27,877	-10,392	-25,304	-11,161	-33,595	-9,336	224	-5,982	-16,436
Profit/loss for the period	-120,691	-44,659	10,782	-32,996	-16,978	-30,465	-16,328	-33,642	-25,591	-2,227	-11,180	-17,943
Net-interest-bearing debt	1,096,626	1,032,443	1,337,008	1,223,941	1,215,525	1,121,348	1,091,056	1,067,224	873,222	605,802	418,224	136,172
Net debt/equity ratio	480	300	370	340	330	270	240	240	190	130	90	30
Equity/assets ratio, %	6.6	7.8	11.5	11.9	12.6	13.9	15.2	16.2	20.4	22.5	24.7	25.4
Return on equity, %	-52.9	-12.9	3.0	-9.1	-4.5	-7.5	-3.6	-7.4	-5.5	-0.5	-2.5	-4.4
Number of employees at the end of the period	1,341	1,365	1,344	1,324	1,304	1,284	1,282	1,299	1,122	904	890	769

Novedo conducts acquisition-intensive operations. The fair value of acquired assets and liabilities is in some cases preliminary pending final valuation. The final acquisition analysis may thus affect the Group's income statement and balance sheet retroactively. The above quarterly data is based on final acquisition analyses as per December 31, 2024. See also Note 5 for more information.

# Performance measures not defined pursuant to IFRS

SEK thousand	2024 Q4	2024 Q3	2024 Q2	2024 Q1	2023 Q4	2023 Q3	2023 Q2		2022 Q4	2022 Q3	2022 Q2	2022 Q1
(A) Operating profit/loss (EBIT)	70,635	54,953	79,829	41,474	71,764	37,033	75,734	34,112	50,883	40,294	25,095	6,257
Amortisation of acquisition- related intangible assets	14,775	14,425	14,442	14,300	13,720	13,440	14,069	12,406	9,864	9,063	6,779	5,319
(B) EBITA	85,410	69,378	94,271	55,774	85,484	50,473	89,803	46,518	60,747	49,357	31,874	11,576
Depreciation and amortisation of other tangible and intangible assets	31,944	23,084	22,461	20,795	19,378	16,925	16,179	15,065	15,268	8,026	9,311	6,021
(C) EBITDA	117,354	92,462	116,732	76,569	104,862	67,398	105,982	61,583	76,015	57,383	41,185	17,597
Acquisition-related items	1,097	50	18	914	1,863	-	-	7,073	8,074	1,351	2,137	2,170
Non-recurring items	-	-	-	-	-	-	-2,155	2,155	7,958	2,048	3,520	748
(D) Adjusted EBITA	86,507	69,428	94,289	56,688	87,347	50,473	87,648	55,746	76,779	52,756	37,531	14,494
(E) Adjusted EBITDA	118,451	92,512	116,750	77,483	106,725	67,398	103,827	70,811	92,047	60,782	46,842	20,515
(F) Net sales	854,058	717,145	790,785	664,888	766,111	631,393	721,469	589,255	602,982	457,224	432,454	280,691
(A/F) EBIT margin, %	8.3	7.7	10.1	6.2	9.4	5.9	10.5	5.8	8.4	8.8	5.8	2.2
(B/F) EBITA margin, %	10.0	9.7	11.9	8.4	11.2	8.0	12.4	7.9	10.1	10.8	7.4	4.1
(C/F) EBITDA margin, %	13.7	12.9	14.8	11.5	13.7	10.7	14.7	10.5	12.6	12.6	9.5	6.3
(D/F) Adjusted EBITA margin, %	10.1	9.7	11.9	8.5	11.4	8.0	12.1	9.5	12.7	11.5	8.7	5.2
(E/F) Adjusted EBITDA margin, %	13.9	12.9	14.8	11.7	13.9	10.7	14.4	12.0	15.3	13.3	10.8	7.3

### **Notes**

#### Note 1 Accounting principles

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS). The Interim Report has been prepared in accordance with IAS 34 Interim Reporting and the applicable provisions of the Annual Accounts Act. Interim reporting is presented both in notes and elsewhere in the Interim Report. The Interim Report for the Parent Company has been prepared in accordance with the Annual Accounts Act, which is in accordance with the provisions of RFR 2 Accounting for Legal Entity. The accounting and calculation methods are consistent with those applied in the 2023 Annual Report. There are no changes to IFRS in 2024 that have a material impact on earnings and financial position for the Group. Risks and uncertainties that are relevant to Novedo are described in the Annual Report 2023 and there is no change in the assessments. Amounts are in SEK thousand for the Group and the Parent Company unless otherwise stated.

#### Note 2 Operating segments

The highest executive decision-maker is the function responsible for allocating resources and assessing the performance of the operating system. Within Novedo, the CEO has been identified as the highest executive decision-maker. The Group has three operating segments as follows:

- Installation & Services. The segment consists of companies that
  offer installation, service, and maintenance to properties, primarily
  commercial property owners and the public housing sector.
- Infrastructure. The segment consists of specialist companies active in infrastructure projects, such as rock relocation, earthworks and associated areas, road and power infrastructure maintenance, and infrastructure construction in areas.
- Industry. The segment consists of industrial niche companies that provide clear customer value in manufacturing or trading intended for B2B, e.g. subcontractors to product companies, distributors and companies with their own product development.

Segment information is based on the same accounting principles as for the Group as a whole. In addition, consolidated expenses are reported under the category Group items.

2024 Oct-Dec, SEK thousand	Installation & Services	Infrastructure	Industry	Total segment	Group items	Total
Operating segments	a dervices	minastractare	maastry	Joginent	aroup items	
Net sales	389,254	370,345	94,458	854,058	-	854,058
Other operating income	2,278	3,199	555	6,033	3	6,036
Total operating income	391,533	373,544	95,013	860,090	3	860,093
Operating expenses						
Raw materials, consumables and goods for resale	-170,975	-156,714	-51,857	-379,546	-	-379,546
Other external expenses	-32,179	-46,660	-5,595	-84,434	-7,323	-91,757
Employee benefit expenses	-129,824	-103,508	-26,109	-259,441	-11,110	-270,552
Depreciation, amortisation and impairment of tangible and						
intangible assets	-879	-13,546	-1,159	-15,583	-320	-15,903
Depreciation of right-of-use assets	-7,200	-6,428	-1,328	-14,956	-1,084	-16,041
Other operating expenses	-166	-80	-636	-881	-4	-885
Total operating expenses	-341,222	-326,936	-86,683	-754,841	-19,841	-774,683
EBITA	50,309	46,609	8,330	105,248	-19,839	85,410
Amortisation brands and						
customer relationships	-7,309	-5,722	-1,744	-14,775	-	-14,775
Operating profit/loss (EBIT)	43,001	40,887	6,586	90,474	-19,839	70,635

2023 Oct-Dec, SEK thousand	Installation & Services	Infrastructure	Industry	Total segment	Group items	Total
Operating segments						
Net sales	400,617	277,028	88,466	766,111		766,111
Other operating income	2,920	1,559	553	5,032	5	5,038
Total operating income	403,538	278,587	89,019	771,143	5	771,148
Operating expenses						
Raw materials, consumables and goods for resale	-179,787	-121,984	-49,214	-350,985	-	-350,985
Other external expenses	-30,998	-37,452	-7,176	-75,626	-1,744	-77,370
Employee benefit expenses	-125,020	-78,396	-21,504	-224,919	-11,716	-236,636
Depreciation, amortisation and impairment of tangible and intangible assets	-1.106	-4.553	-1.851	-7.511	-266	-7,777
Depreciation of right-of-use assets	-4,442	-5,754	-557	-10,753	-848	-11,601
Other operating expenses	-123	-6	-960	-1,089	-206	-1,296
Total operating expenses	-341,477	-248,145	-81,262	-670,884	-14,781	-685,665
ЕВІТА	62,060	30,442	7,757	100,259	-14,776	85,483
Amortisation brands and						
customer relationships	-7,272	-4,707	-1,742	-13,720		-13,720
Operating profit/loss (EBIT)	54,788	25,735	6,015	86,538	-14,776	71,764

2024 Jan-Dec, SEK thousand	Installation & Services	Infrastructure	Industry	Total segment	Group items	Total
Operating segments				0080	ш.оцр.:сос	
Net sales	1,394,569	1,291,671	340,634	3,026,875	-	3,026,875
Other operating income	9,127	15,147	1,461	25,735	277	26,012
Total operating income	1,403,696	1,306,819	342,095	3,052,610	277	3,052,887
Operating expenses						
Raw materials, consumables and goods for resale	-640,865	-541,379	-175,961	-1,358,206	-	-1,358,206
Other external expenses	-107,806	-161,970	-24,301	-294,077	-13,174	-307,250
Employee benefit expenses	-476,081	-372,695	-91,798	-940,574	-37,492	-978,067
Depreciation, amortisation and impairment of tangible and						
intangible assets	-3,337	-31,539	-4,658	-39,534	-1,278	-40,811
Depreciation of right-of-use assets	-25,197	-23,213	-5,286	-53,697	-3,775	-57,472
Other operating expenses	-1,046	-2,844	-1,625	-5,516	-733	-6,248
Total operating expenses	-1,254,333	-1,133,640	-303,629	-2,691,603	-56,452	-2,748,054
EBITA	149,364	173,178	38,466	361,007	-56,175	304,833
Amortisation brands and						
customer relationships	-29,318	-21,668	-6,956	-57,942	-	-57,942
Operating profit/loss (EBIT)	120,046	151,510	31,509	303,065	-56,175	246,891

2023, Jan-Dec, SEK thousand	Installation & Services	Infrastructure	Industry	Total segment	Group items	Total
Operating segments			<u> </u>			
Net sales	1,382,021	1,005,515	320,692	2,708,228	-	2,708,228
Other operating income	8,543	8,352	2,301	19,196	27	19,223
Total operating income	1,390,564	1,013,867	322,992	2,727,424	27	2,727,451
Operating expenses						
Raw materials, consumables and goods for resale	-649,631	-433,929	-163,716	-1,247,277	-	-1,247,277
Other external expenses	-102,582	-137,203	-27,725	-267,509	-14,005	-281,514
Employee benefit expenses	-451,024	-290,497	-77,301	-818,821	-35,935	-854,757
Depreciation, amortisation and impairment of tangible and						
intangible assets	-3,901	-17,032	-4,589	-25,521	-583	-26,104
Depreciation of right-of-use assets	-16,155	-18,556	-4,569	-39,279	-2,165	-41,444
Other operating expenses	-321	-1,201	-2,106	-3,628	-449	-4,078
Total operating expenses	-1,223,614	-898,417	280,006	-2,402,036	-53,137	-2,455,174
EBITA	166,951	115,450	42,987	325,387	-53,110	272,277
Amortisation brands and						
customer relationships	-28,752	-18,452	-6,431	-53,635	-	-53,635
Operating profit/loss (EBIT)	138,199	96,998	36,556	271,752	-53,110	218,642

#### Note 3 Net sales and revenue distribution

Net sales by segment and time for revenue, SEK thousand	2024 Oct-Dec	2023 Oct-Dec	2024 Jan-Dec	2023 Jan-Dec
Installation & Services				
Services transferred over time	389,254	400,617	1,394,569	1,382,021
Goods transferred at a single point in time	-	_	-	_
Total	389,254	400,617	1,394,569	1,382,021
Infrastructure				
Services transferred over time	339,168	261,517	1,213,193	951,510
Goods transferred at a single point in time	31,177	15,510	78,478	54,004
Total	370,345	277,028	1,291,671	1,005,515
Industry				
Services transferred over time	-	-	-	_
Goods transferred at a single point in time	94,458	88,466	340,634	320,692
Total	94,458	88,466	340,634	320,692
Total net sales by time for revenue				
Services transferred over time	728,422	662,135	2,607,763	2,333,532
Goods transferred at a single point in time	125,635	103,976	419,112	374,696
Total	854,058	766,111	3,026,875	2,708,228

Novedo manages and monitors the Group's operations through three business segments: Industry, Infrastructure, and Installation & Services. Net sales are recognized as services transferred over time and goods transferred at a single point in time.

Net sales distributed by segment and geography, SEK thousand	2024 Oct-Dec	2023 Oct-Dec	2024 Jan-Dec	2023 Jan-Dec
Installation & Services				
Sweden	388,482	398,210	1,388,789	1,362,463
Other Nordics	764	2,408	5,771	19,558
Rest of the World	8	-	8	-
Total	389,254	400,617	1,394,569	1,382,021
Infrastructure				
Sweden	177,753	150,255	618,341	619,045
Other Nordics	191,907	124,748	670,459	383,102
Rest of the World	685	2,024	2,872	3,367
Total	370,345	277,028	1,291,671	1,005,515
Industry				
Sweden	55,357	63,153	175,930	187,579
Other Nordics	24,142	11,835	101,324	86,076
Rest of the World	14,960	13,477	63,380	47,037
Total	94,458	88,466	340,634	320,692
Total net sales distributed by segment and geography, SEK thousand				
Sweden	621,592	611,619	2,183,060	2,169,087
Other Nordics	216,813	138,991	777,554	488,735
Rest of the World	15,653	15,501	66,260	50,405
Total	854,058	766,111	3,026,875	2,708,228

Novedo manages and monitors the Group's operations through three business segments: Industry, Infrastructure, and Installation & Services. Net sales from the Swedish market amounted to 72.1 percent (80.1) for the full year 2024. The Group's revenue from countries outside Sweden increased to 27.9 percent (19.9), most of which came from the Danish market.

#### Note 4 Financial items

2024	2023	2024	2023
Oct-Dec	Oct-Dec	Jan-Dec	Jan-Dec
-	-411	-	5,058
4,630	3,433	5,403	5,678
4,630	3,021	5,403	10,736
-38,888	-47,793	-155,528	-147,448
-2,034	-1,385	-7,614	-4,026
-15,471	-17,213	-61,166	-55,131
-91,058	-11,950	-128,711	-88,664
-	-5,194	-11,284	-11,995
-23,181	-1,642	-31,024	-2,566
-170,612	-85,176	-395,327	-309,830
-165,982	-82,156	-389,924	-299,094
	Oct-Dec  - 4,630 4,630 -38,888 -2,034 -15,471 -91,05823,181 -170,612	Oct-Dec         Oct-Dec           -         -411           4,630         3,433           4,630         3,021           -38,888         -47,793           -2,034         -1,385           -15,471         -17,213           -91,058         -11,950           -         -5,194           -23,181         -1,642           -170,612         -85,176	Oct-Dec         Oct-Dec         Jan-Dec           -         -411         -           4,630         3,433         5,403           4,630         3,021         5,403           -38,888         -47,793         -155,528           -2,034         -1,385         -7,614           -15,471         -17,213         -61,166           -91,058         -11,950         -128,711           -         -5,194         -11,284           -23,181         -1,642         -31,024           -170,612         -85,176         -395,327

#### Note 5 Business combinations

#### Consolidated companies January-December 2024

Company	Segment	Consolidated	Country	Proportion of shares and votes,%	Net sales, SEK million <sup>1)</sup>	No. of employees
OVKservice Syd AB	Installation & Services	February	Sweden	100	9.7	9
Persiennteamet i Stockholm AB	Installation & Services	April	Sweden	100	5.7	3
ST Entreprenør AS	Infrastructure	November	Norway	100	120.2	15

<sup>&</sup>lt;sup>1)</sup> Refers to the full year 2024.

In 2024, Novedo completed three acquisitions, which included the Norwegian infrastructure company ST Entreprenør AS and its subsidiary, as well as two Swedish add-on acquisitions: OVKservice Syd AB and Persiennteamet i Stockholm AB. Final analyses for all company

acquisitions up to and including December 31, 2024, have been prepared. For a more detailed description of the company's accounting principles regarding acquisitions, see Note 1 in Novedo's Annual and Sustainability Report 2023.

#### Impact of acqusitions after the date of acquistion on the Group's profit January-December 2024

SEK thousand	& Services	Infrastructure	Industry	Total
Net sales	13,869	14,626	_	28,495
EBIT	3,492	3,445	-	6,937

#### Pro forma impact of the acquisitions from January 1, 2024

	Installation			
SEK thousand	& Services	Infrastructure	Industry	Total
Net sales	15,418	120,155	-	135,573
EBIT	3,629	40,441		44,070

#### Note 6 Conditional purchase prices

The contingent purchase price depends on the operating profit of the acquired company over the next few years and will exceed a level agreed upon by both parties in the agreement. The contingent purchase price generally expires three years from the acquisition date if the conditions are met.

From January to December 2024, contingent purchase prices totaling SEK 80.6 million were paid in cash, and an additional SEK 34.6 million was offset against convertible debentures. As of December 31, 2024, the undiscounted amount for all expected outstanding cash-settled contingent purchase prices was SEK 452.4 million.

The fair value of the contingent purchase price is determined based on the expected outcomes of the targets outlined in the agreement, using a discount rate of 13.9 percent.

## Changes in recognised conditional purchase prices, SEK thousand

SEK HIOUSAHU	
As of January 1, 2024	479,628
Added through acqusition	39,568
Paid	-80,599
Settled against convertible loans	-34,565
Revaluation contingent purchase prices	128,445
Change in present value of interest-bearing time factor	61,166
Currency effect	2,194
As of December 31, 2024	595,837
Of which will be settled in cash	402,741

#### Note 7 Borrowing

SEK thousand	2024 Dec 31	2023 Dec 31
Opening carrying amount	1,237,748	947,056
Acquired borrowings	-	3,461
Borrowings for the period	1,458,933	276,636
Amortisation of borrowing expenses	27,988	18,074
Amortisation for the period	-941,092	-7,484
Currency effect	46	5
Closing carrying amount	1,783,623	1,237,748

Borrowing on Dec 31, 2023	Interest rate, %	Year of maturity	Nominal value	Carrying amount
Bonds issued	STIBOR 3M +6.5	2024	1,250,000	1,232,699
Liabilities to credit institutions	0.8-4.0%	2023-26	5,049	5,049
Closing carrying an	nount		1,255,049	1,237,748

Borrowing on Dec 31, 2024, SEK thousand	Interest rate, %	Year of maturity	Nominal value	Carrying amount
Bonds issued	STIBOR 3M +7.0	2027	1,250,000	1,219,551
Convertible bonds	12%	2028	466,250	384,058
Liabilities to credit institutions (RCF)	STIBOR 3M +4.95%	2028	175,000	176,930
Liabilities to credit institutions	0.8-4.0	2024-26	3,084	3,084
Closing carrying ar	nount		1,856,084	1,783,623

During the third quarter, Novedo issued SEK 428 million of four-year convertible bonds (ISIN: N00013324731). The convertible bonds were listed on the Börse Frankfurt (Open Market) in September 2024. In addition, during the third quarter, Novedo issued a bond loan 2024/2027 of SEK 1,250 million under a framework of SEK 2,000 million (ISIN: SE0022240529). In the fourth quarter, Novedo issued around SEK 38 million in convertible bonds as part of the acquisition price. Bond loan 2021/2024, maturing in November 2024, has been redeemed October 4, 2024 (ISIN: SE0017070980). Bond Loan 2024/2027 was listed on Nasdaq Stockholm's Corporate Bond List on October 30, 2024.

#### Note 8 Adjustments for non-cash items

	2024	2023	2024	2023
SEK thousand	Oct-Dec	Oct-Dec	Jan-Dec	Jan-Dec
Depreciation, equipment	15,903	7,777	40,811	26,094
Depreciation, intangible assets	14,774	13,720	57,942	53,645
Depreciation, right-of-use assets	16,041	11,601	57,472	41,444
Exchange rate differences	-4	-2,282	231	3,426
Other non-cash items	3,819	238	3,437	-4,199
Total	50,533	31,055	159,894	120,409

#### Note 9 Related-party transactions

During the period January–September 2024, the Parent Company has-invoiced the subsidiaries a management fee of SEK 5.8 million (4.6). Other related parties include the Board of Directors, Group Management, their families, and the companies they control, including those controlled by principal shareholders.

In 2024, the shareholder loan that the company obtained from the principal owner in 2023 was converted into convertible debentures valued at SEK 123 million. In addition to the standard compensation for the Board of Directors, no other significant transactions with related parties occurred during the fourth quarter of 2024.

#### Note 10 Pledged securities and contingent liabilities

Pledge assets, SEK thousand	Dec 31, 2024	Dec 31, 2023
Floating charge	75,910	50,031
Assets with retention of title	3,667	15,393
Assets pledged for pension commitments	1,863	2,169
Notes of lien in real property	5,437	5,257
Shares in Group companies	2,405,189	1,467,090
Total	2,492,066	1,539,939
Contingent liabilities, SEK thousand	Dec 31, 2024	Dec 31, 2023
Performance guarantees	42,283	65,853
Guarantee commitments	19,358	5,289
Total	61,641	71,142

Some of the Group's subsidiaries have performance guarantees attributable to projects. The amounts indicated are the potential amounts that may need to be paid out if projects cannot be completed.

#### Note 11 Investments in subsidiaries

Name of company	Sagment	Consolidated	Country of registration and country of operation	Corp ID No	Proportion of ordinary shares/votes owned by the
Novedo AB	Segment	Consolidated	<u>_</u>	Corp. ID No.	Group, %
	-		Sweden	559264-9841	100
Novedo Danmark OpCo ApS	-		Denmark	43529374	100
Novedo Norge OpCo AS	-	-	Norway	933987469	100
Novedo OpCo Germany GmbH	-	-	Germany	HRB 131390	100
Novedo OpCo AB		-	Sweden	559334-8344	100
BATAB Bygg & Akustikteknik AB	Installation & Services	Jul 2022	Sweden	556133-7642	100
Elarbeten Helsingborg AB	Installation & Services	Jan 2022	Sweden	556464-1354	100
Elforum Göteborg AB	Installation & Services	Aug 2021	Sweden	559133-4031	100
Elinzity AB	Installation & Services	Jan 2022	Sweden	556694-5878	100
Elinzity Förstärkning AB	Installation & Services	Jan 2022	Sweden	556187-5088	100
Hansson & Ekman Isolerings Aktiebolag	Installation & Services	Sep 2021	Sweden	556459-0379	100
Helsingborgs Byggplåt AB	Installation & Services	Mar 2023	Sweden	556722-7532	100
Bra Tak Entreprenad Skåne AB	Installation & Services	Mar 2023	Sweden	556889-9362	100
Kulturmålarna i Linköping Aktiebolag	Installation & Services	Sep 2021	Sweden	559203-8177	100
Kulturmålarna i Norrköping Aktiebolag	Installation & Services	Sep 2021	Sweden	556435-2887	100
Nordsign Aktiebolag	Installation & Services	Sep 2022	Sweden	556699-2706	100
Olle Timblads Målerifirma AB	Installation & Services	Sep 2021	Sweden	556688-5488	100
Tyresö Målericentral AB	Installation & Services	Sep 2021	Sweden	556909-8725	100
Sentexa AB	Installation & Services	May 2022	Sweden	556637-4921	100
Skanstulls Måleri Aktiebolag	Installation & Services	Jan 2021	Sweden	556543-8974	100
Total Fasad Stockholm AB	Installation & Services	Jun 2022	Sweden	559004-4375	100
Total Fönsterrenovering Stockholm AB	Installation & Services	Jun 2022	Sweden	559133-9444	100
Persiennteamet i Stockholm AB	Installation & Services	April 2024	Sweden	556758-5392	100
Uni-Vent Rör AB	Installation & Services	May 2021	Sweden	556665-6889	100
Ventilationskontroll Aeolus Aktiebolag	Installation & Services	Jan 2022	Sweden	556211-1343	100
RC El & Styrinstallationer Zeus AB	Installation & Services	Jan 2022	Sweden	556310-2010	100
CX Ventilation AB	Installation & Services	Jan 2022	Sweden	556846-1882	100
KG Vent AB	Installation & Services	Sep 2022	Sweden	559000-5921	100
Ekoion AB	Installation & Services	Jan 2022	Sweden	556700-0814	100
Ventera i Göteborg AB	Installation & Services	Oct 2023	Sweden	559453-8489	100
OVKservice Syd AB	Installation & Services	Feb 2024	Sweden	556795-9308	100
Deramont Entreprenad AB	Infrastructure	Sep 2021	Sweden	556803-5421	100
GBB Holding AB	Infrastructure	Apr 2022	Sweden	556910-5652	100
Gnesta Bergbyggare AB	Infrastructure	Apr 2022	Sweden	556599-9355	100
GBB Syd AB	Infrastructure	Apr 2022	Sweden	559234-7297	100
AO Entreprenadtjänst i Stockholm AB	Infrastructure	Apr 2022	Sweden	556995-2269	100
Borrspecialisten i Stockholm AB	Infrastructure	Apr 2022	Sweden	556929-2591	100
IMPAB DUNDERTECH AB	Infrastructure	Apr 2022	Sweden	556718-1069	100
Nordkabel A/S	Infrastructure	Dec 2022	Denmark	28851782	100
Novedo ST Holding AS	Infrastructure	Nov 2024	Norway	934157761	100
ST Entreprenør AS	Infrastructure	Nov 2024	Norway	926678779	100
Utleigesenteret AS	Infrastsructure	Nov 2024	Norway	926678426	100
Norgaard Anlaeg Holding A/S	Infrastructure	Dec 2023	Denmark	37418226	100
Nørgaard Anlaeg ApS					
	Infrastructure	Dec 2023	Denmark	14546294	100
Nørgaard Anlaeg Maskinudlejning ApS	Infrastructure	Dec 2023	Denmark	36507063	100
Sydvestjyllands Miljø og Genbrug ApS	Infrastructure	Dec 2023	Denmark	37523763	100
Nørgaard Anlaeg Miljø ApS	Infrastructure	Dec 2023	Denmark	37638846	100
Valter Eklund Stenentreprenader AB	Infrastructure	May 2021	Sweden	556071-7463	100
VE Sten AB	Infrastructure	May 2021	Sweden	556143-4126	100
ProvideU AB	Industry	Jan 2022	Sweden	556754-0231	100
ProvideU Assembly OÜ	Industry	Jan 2022	Estonia	11066054	100
ProvideU Electronics AB	Industry	Sep 2022	Sweden	556506-1560	100
Stantraek A/S	Industry	Mar 2023	Denmark	12630077	100

#### **Definitions**

In the Interim Report, Novedo presents key performance measures that complement the financial measures defined in accordance with IFRS, so-called alternative performance measures, APM. The Company assess that these KPIs provide valuable information to stakeholders as they enable evaluation of the Company's performance, trends, ability to repay debt, invest in new business opportunities and reflect the Group's business model.

Since not all companies calculate financial ratios in the same way, these are not always comparable. They should therefore not be seen as a substitute for key performance measures defined in accordance with IFRS. Definitions are presented below, most of which are alternative performance measures.

Unless stated otherwise, all amounts in the texts and tables are expressed in MSEK. Unless stated otherwise, all values within parentheses represent comparative figures for the same period last year.

Key figures	Definition/calculation	Purpose
Acquired growth in net sales	Change in net sales as a percentage of net sales during the comparable period, fuelled by acquisitions. Acquired net sales is defined as net sales during the period that are attributable to companies that were acquired during the last 12-month period and for these companies, the only amounts that are considered as acquired net sales are their sales up until 12 months after the acquisition date.	Acquired net sales growth reflects the acquired units' impact on net sales.
Cash conversion	Operating cash flow, 12-months rolling, as a percentage of EBITDA, 12-months rolling.	Cash conversion is used to monitor how effective the Group is in managing ongoing investments and working capital.
Change in exchange rates	The period's change in net sales that is attributable to the change in exchange rates (start of the period compared to the end of the period), as a percentage of net sales during the comparison period.	The change in exchange rates reflects the impact that exchange rate fluctuations has had on net sales during the period.
EBIT margin	Earnings before interest and taxes, as a percentage of net sales.	EBIT margin is used to measure operational profit-ability.
EBITA	Operating profit/loss (EBIT) before depreciation/amortisation and impairment of acquired intangible assets.	EBITA provides an overall picture of the profit gener- ated from operating activities.
EBITA margin	Operating profit/loss (EBIT) before depreciation/amortisation and impairment of acquired intangible assets, as a percentage of net sales.	EBIT margin is used to measure operational profitability.
EBITDA	Operating profit/loss (EBIT) before depreciation/amortisation and impairment of acquired intangible assets and depreciation/amortisation and impairment of property, plant and equipment and intangible assets	EBITDA, together with EBITA provides an overall picture of the profit generated from operating activities.
EBITDA margin	Operating profit/loss (EBIT) before depreciation/amortisation and impairment of acquired intangible assets and depreciation/amortisation and impairment of property, plant and equipment and intangible assets, as a percentage of net sales.	EBITDA margin is used to measure operational profitability.
Equity ratio	Equity including non-controlling interests, expressed as a percentage of total assets.	Equity ratio is used to show the proportion of assets that are financed by equity.
Growth in net sales	Change in net sales as a percentage of net sales in the comparable period, prior year.	The change in net sales reflects the Groups realised sales growth over time.
Interest-bearing net debt	Non-current and current interest bearing liabilities less cash and other short-term investments.	Interest-bearing net debt is used as a measure that shows the Groups total debt.
Net debt/equity ratio	Interest-bearing net debt as a percentage of total equity.	Net debt/equity ratio measures the extent to which the Group is financed by loans. Because cash and other short-term investments can be used to pay off the debt on short notice, net debt is used instead of gross debt in the calculation.
Net debt in relation to EBITDA	Interest-bearing net debt compared to EBITDA provides a measure of liquidity for net liabilities in relation to cashgenerating earnings in the business. Net debt on the closing date and EBITDA are calculated as the most recent 12-month period.	The measure provides an indication of the organisation's ability to pay its debts.
Operating cash flow	EBITDA less investments in property, plant and equipment and intangible assets, along with an adjustment for cash flow from change in working capital.	Operating cash flow is used to monitor the cash flow generated from operating activities.
Operating profit/loss (EBIT)	Earnings before interest and taxes.	Operating profit/loss (EBIT) provides an overall picture of the profit generated from operating activities.

Key figures	Definition/calculation	Purpose
Organic growth for equivalent units	The change in net sales for comparable units, as a percentage of net sales during the comparison period.	Organic growth in net sales does not include the effects of changes in the Group's structure, which enables a comparison of net sales over time.
Return on capital employed	Operating profit/loss (EBIT) plus financial income divided by capital employed (total assets less interest-free liabilities). The components are calculated as the average over the last 12 months.	The purpose is to analyse profitability in relation to capital employed.
Return on equity	Earnings for the period on a rolling 12-month basis divided by average total equity at the end of the period.	Return on equity is used to analyse profitability, based on how much equity is used.
Working capital	Inventories, accounts receivable, earned but not yet invoiced income, prepaid expenses and accrued income and other current assets, less accounts payable, invoiced but not yet earned income, accrued expenses and deferred income and other current liabilities.	Working capital is used to measure the company's ability to meet short-term capital requirements.
Working capital as a percentage of net sales	Working capital at the end of the period as a percentage of net sales on a 12-month rolling basis.	Working capital as a percentage of net sales is used to measure the extent to which working capital is tied up.

Financial calendar	
Annual Report 2024	April 23, 2025
AGM 2025	May 15, 2025
Interim Report Q1 2025	May 15, 2025
Interim Report Q2 2025	July 23, 2025
Interim Report Q3 2025	November 6, 2025



## **Assurance**

The Board of Directors and the CEO assure that the Year-end Report gives a fair view of the Parent Company's and the Group's operations, financial position and results and that it describes the significant risks and uncertainties to which the Parent Company and its subsidiaries are subject.

Stockholm, February 18, 2025

Novedo Holding AB (publ)

Mikael Ericson Chairman

Martin Almgren Board member Fredrik Holmström Board member

Mona Örjansdotter Johansson Board member Lars Kvarnsund Board member

Per-Johan Dahlgren
President & CEO

This Interim Report has not been subject to Auditors' limited assurance.

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This information is information that Novedo Holding AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the contact persons set out above on February 18, 2025, at 07:30 CET.

 $The Interim \, Report \, is \, published \, in \, Swedish \, and \, English. \, In \, the \, event \, of \, any \, discrepancies \, between \, the \, English \, version \, and \, the \, original \, Swedish \, text, \, the \, Swedish \, version \, shall \, prevail.$ 

# Stronger together





